

**CURRICULUM INTERNATIONAL TRADE**

**CURRICULUM ORGANIZATION 1ST YEAR**

<b>Subjects</b>	<b>Total Hours</b>	<b>Units</b>	<b>Total Hours</b>
01 Administrative management of International Trade	132	UF 1 Organisms and international conditions	33
		UF 2 Intra-community trade	33
		UF 3 Transactions with third companies	66
02 International foreign movements	99	UF 1 Management of instruments for risk change	33
		UF 2 Financial transactions of foreign trade	33
		UF 3 Financial instruments for export support	33
04 Economic and financial management of the company	132	UF1 Business creation, and investment and financial flows	44
		UF2 Operational sales	44
		UF3 Accounting and Business Taxation	44
05 Accounting and Business Taxation	132	UF1 International land transport: road and rail	66
		UF 2 International maritime and air	66
06 Storage Logistics	132	UF 1 Legal framework storage i international trade	40
		UF 2 Organization of space and storage process	50
		UF 3 Management and monitoring of stocks	42
07 International Negotiation	99	UF 1 International Contracting	33
		UF 2 International Trading Strategies	66
11 English	66	UF1 Technical English	66
12 German	66	UF 1 Second foreign language	66
13 Training and Guidance	99	UF 1 Return to work	66
		UF Prevention of occupational risks	33

**CURRICULUM ORGANIZATION 2ND YEAR**

<b>Subjects</b>	<b>Total Hours</b>	<b>Units</b>	<b>Total Hours</b>
01 Administrative management of international trade	99	UF4 Customs Management	99
03 Means of international payments	99	UF 1 Selecting media management and simple payment	33
		UF 2 Selecting media management and documentary pay	66
07 International Marketing	99	UF 1 International strategies of the Company	66
		UF 2 International Marketing Plan	33
08 Market Information System	99	UF 1 International market research	66
		UF 2 Exploiting prospecting	33
10 International Digital Commerce	66	UF 1 Tools for international trade	45
		UF 2 International Digital Marketing Plan	21
11 English	66	UF1 Technical English	66
12 German	66	UF 1 Second foreign language	66
14 International Trade Project	66	UF1 International Trade Project	66